

# Contractor Selection & Management

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- Keeping the Standard



# Contractor Selection & Management

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- Safety
- Availability
- Quality / Value
- Price
- Financial Strength
- Contract Terms
- Criteria for Selection





## • Safety

- OSHA / EPA - Fatalities, Injuries & Citations
- Policies
- Training Programs
- Insurance
- Sub Contractors
- Third Party Vetting



# Contractor Selection & Management

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- Availability

- When can they start
- Is there a window the project has to be completed in
- Contractor's working hours
- Geographic territory





## • Quality / Value

- Capacity to perform the work
- Number, size, locations of projects
- Engineering, internal / external, design build
- Previous customers
- Past performance
- Equipment specifications



# Contractor Selection & Management

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## • Price

- Capital Process
- Safety / PA / PM / Quality of life
- Budget
- IRR models
- Competitive bids
- All in / Time and materials





- Financial Strength

- Vendor application form
- Background checks
- Credit reports
- Financial statement
- Strong equity statement, bond or security





## Contract Terms

Description of work

Time table for work

Cost and payment structure

Insurance







## •Criteria for Selection

- Are some qualifications non negotiable
- Should some qualifications be weighted
- Make a short list
- Use a selection committee



# Contractor Selection and Management

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## • Once on Premises

- Daily sign in / out
- Facility safety training
- Morning meetings
- Weekly updates
- Contractor close out
  - Testing, labeling, clean up, walk through, punch list

